

# SPRIGGS BROTHERS

## ORGANIC LAWN CARE

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March 21, 2004

To Whom It May Concern:

This letter is to endorse and recommend the business opportunity presented by National Decor & Lighting. We had never hung Christmas lights or had any experience with lighting prior to our relationship with National Decor & Lighting. We met the owners of the company, Mike Quinn and Josh Trees, for the first time at a landscapers show in Dallas last year, August of 2003.

I was interested in their business opportunity, but skeptical because I had been burned in past business ventures. Because our lawn care work is seasonal and last year I quit my job in sales to work with my sons in their landscape business, we desperately needed to add another income stream to make it through the winter months. Well, the decision to attend the training conference and work with Mike Quinn and Josh Trees of National Decor & Lighting was one of the best business decisions we have made.

First, we found the integrity of these two men to be impeccable in our dealings with them. They deliver what they promise and more. Secondly, they went the second mile in providing a first class training seminar. The seminar location and accommodation were top notch as well. While we were there, they were excellent hosts as well as seminar trainers. After the seminar was over, they continued to provide support and answer questions.

Since last year was our first endeavor at hanging Christmas lights, we decided to take it slow and only use one team of installers. Our team, one fifty year old man and his three sons of 20, 17, and 15 years of age, working between school schedules, grossed over \$20,000 last season. The best compliment that we received was that one of our customers won first place in his subdivision's Christmas light contest. This home is located in one of the prestigious subdivisions in north Dallas. Every year the Deerfield Subdivision is one of four or five communities highlighted in the Dallas Morning Newspaper as a place to tour for Christmas lights. Our customer was elated that his home won the contest and now all his neighbors want to use our services next year!

From what we learned working with National Decor & Lighting this past year, we plan to expand our operation considerably. We are so thankful to that we met Mike and Josh and took the financial step of faith to attend their seminar. I highly recommend their services. Give Mike and Josh a call today to sign up for their next training seminar. You will be glad you did!

Sincerely,



David D Spriggs

P.S. If you have any questions, don't hesitate to give me a call.